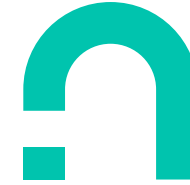


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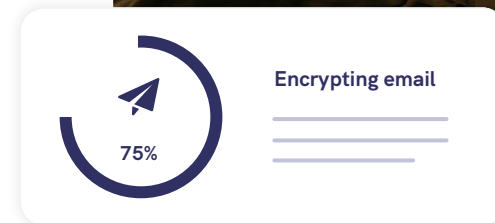
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Submit



CASE STUDY

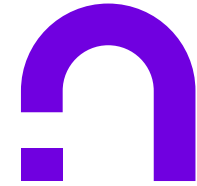
# How The Right Mortgage keeps email data safe with Mailock



**The Right Mortgage are a Financial Services Network for mortgage and protection brokers, fully supporting over 700 members across all areas of business growth and customer outcomes.**

A large part of their support package focuses on helping member firms remain compliant, keeping their businesses and hard-earned reputations protected. With the introduction of **GDPR** in 2018, The Right Mortgage adopted **Maillock** to meet data protection regulations and ensure email data security for both them and their members.

This military-grade email encryption tool has kept the confidential data included in purchase documents and applications safe, ensuring only authorised individuals are able to access and read the information.



**700**

**members being fully supported by  
The Right Mortgage**





**‘When you’ve got 700 advisors dotted all over the country with different levels of experience and technical ability, it certainly helps if the system that you’re recommending they use is simple and straightforward’**



**Ben Allen**  
Compliance Officer at The Right Mortgage



## Simple as well as secure

When considering investing in a secure email solution, ensuring the software was easy to use for both the sender and recipient was a key consideration for The Right Mortgage.

By offering Maillock in conjunction with their Customer Relationship Management system, the Right Mortgage provides a fully rounded solution whilst catering for all levels of technical expertise.

To further support the introduction of Maillock both internally and to advisors, The Maillock team offers dedicated support throughout the trial period and beyond.



**‘The support is there should you need it, but if I’m perfectly honest, we don’t tend to call support very often because the system works in a very straightforward manner.’**

**Ben Allen**

# The obvious choice for data encryption

The Right Mortgage benefits from a range of Mailock's features. These include:

- ✓ **Secure emails with end-to-end encryption**
- ✓ **Immediate access and ease of use**
- ✓ **Simple integration with existing platforms**
- ✓ **Cost savings from not using couriers for sensitive documents**
- ✓ **Fully scalable technology tailored to their needs**
- ✓ **The ability to add company branding to emails**
- ✓ **Special rates for their network members**
- ✓ **Support from Beyond Encryption's team of specialists**

It's not surprising that the decision to use Mailock was, for The Right Mortgage, 'a no-brainer.' Or that they now encourage all their advisors to use Mailock for their data encryption.



**'It's the ability to send information quickly, easily, and it adds credibility to our proposition. That's important.'**



**Ben Allen**  
Compliance Officer at The Right Mortgage







## Secure your data with Maillock

The Right Mortgage's forward-thinking approach to data protection provides their members with a choice of solutions to suit their business needs, pairing maximum security with high efficiency.

They, however, are only one of our success stories.

Beyond Encryption's solutions are fully scalable to meet any business case. So if you'd like to find out how our end-to-end email encryption tool can specifically help your company, [contact us](#).



Keen to discover how our tool could support your business?

[Find out more](#)