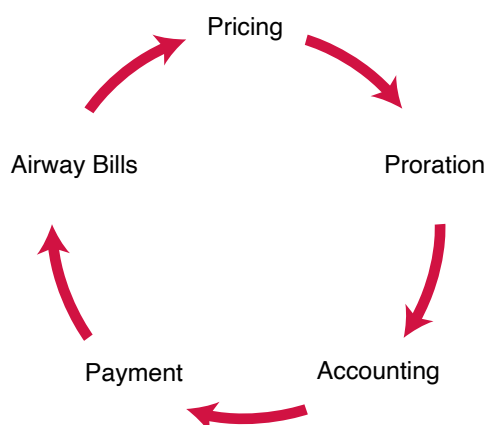# Cargospot Revenue

An automated solution to reduce revenue losses, improve cash flow and pioneer e-Cargo initiatives

Proven to enhance productivity, improve cash flow and overall billing performance, CHAMP's Cargospot Revenue provides airlines with the complete cargo revenue accounting solution

Benefits

- Computer productivity based on user defined parameters of revenue

- Sets credit limits to ensure customer cannot exceed it – shipments in breach will notify customers in real time

- Tonnage Incentive per AWB is summarized at Agent Level and invoiced (credited) in a single AWB as part of regular sales process

- Creates and modifies new customer unique queues at any time for business

Pricing → Proration → Accounting → Payment → Airway Bills → Pricing

Timely and accurate billings to customers and interline partners is essential for all carriers to reduce revenue losses and improve cash flow. As a fully integrated extension of the highly acclaimed Cargospot Airline module - Cargospot Revenue manages the end-to-end cargo/airmail revenue accounting processes.

Cargospot Revenue ensures that invoices are generated on schedule, at the earliest opportunity and tracked through to payment. The extensive validation features ensure the billed amounts are correct from the outset.

Furthermore, Cargospot Revenue validates incoming invoices from third parties, identifying and rejecting discrepancies prior to settlement.

Improved accuracy and better control

Integrated with operational systems and sharing a common database, Cargospot Revenue maximizes productivity leading to improved operational efficiency. Shipment data - all fully rated, priced and prorated during the booking and operations process, is automatically ready for accounting on uplift, without the need for re-keying or transfer of data. Also, shared system master tables avoid the duplication of supporting data over multiple platforms.

Sales can focus on booking, rather than number crunching. Cargospot Revenue enables General Ledger postings & Journal vouchers. Auto-calculation of earned revenue postings enables real time calculation of margins. It has the capability to be integrated with back office financial systems (e.g., SAP, JD Edwards, RAPID) and revenue is updated and declared as it happens.

- Optimizes stock control & management through real time inventory visibility

- Online stock distribution at multiple levels including HDQ, Station and GSA

- Shipment data, priced and prorated during booking and operations

- Billing and invoice generation tracked through to payment

- Credit limit function and real time notifications

- Reduces revenue losses through comprehensive audit trail & reconciliation

Advanced Revenue Analysis Tools

Suitable for carriers of all sizes

Built on architectural design suitable to all size carriers (Small to Medium to Large volume).

Single source of sales, operational, and accounting data - supports extensive analysis. Extensive, parameter-driven management reporting tools in variable formats increases flexibility in reporting. Advanced business intelligence and KPI management provide excellent 'what if' scenario planning to strategize for the best and the worst.
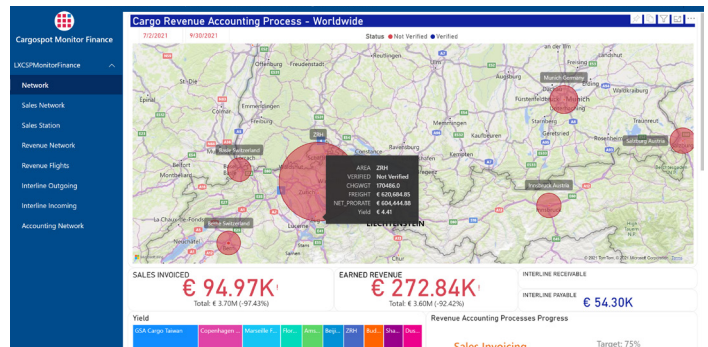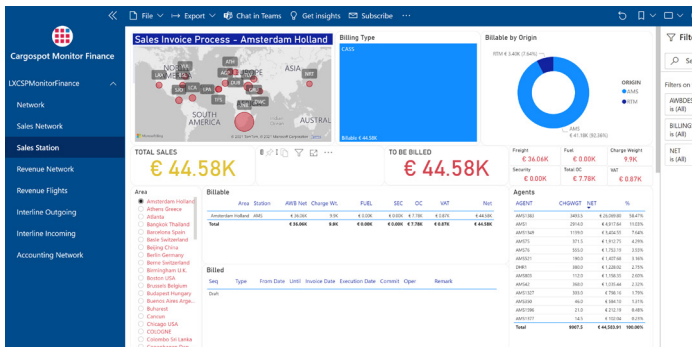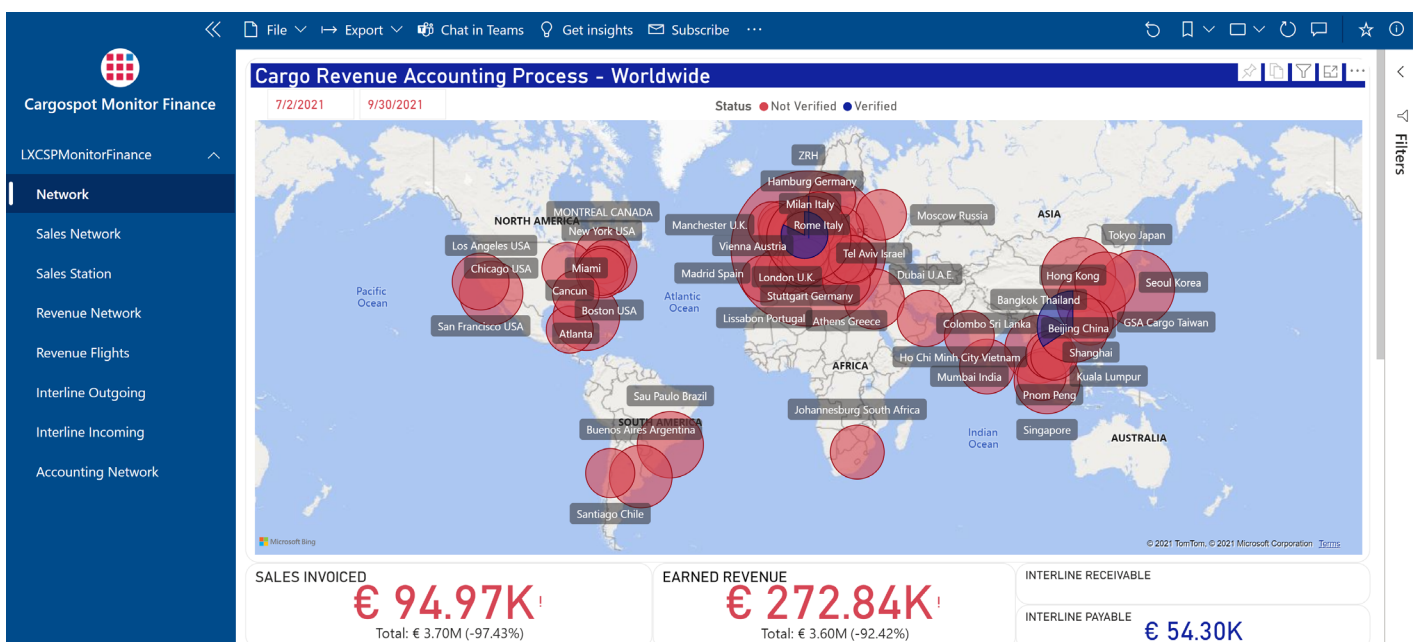

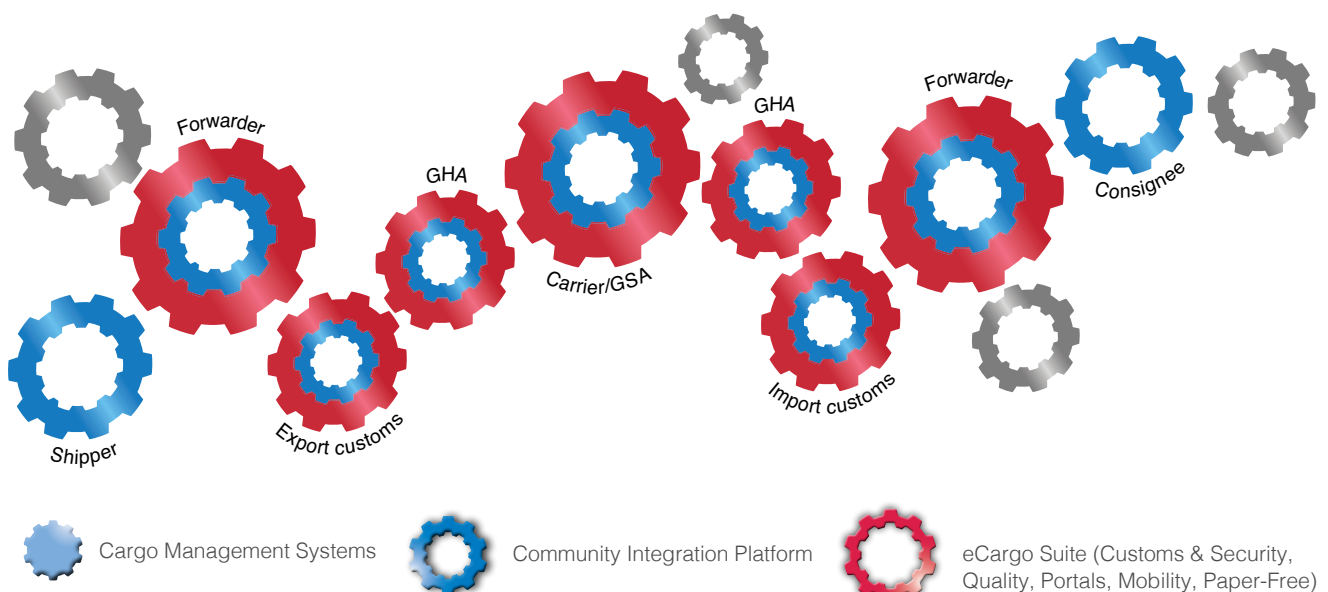| Fully automated sales invoicing | — | Comprehensive interline billing | — | General Billings | — | Legal and Taxation |

Cargospot Revenue | CHAMP Cargosystems

Our Portfolio

CHAMP Cargosystems provides the most comprehensive range of integrated IT solutions and distribution services for the air cargo transport chain. Our portfolio spans Cargo Management Systems, messaging and integration services through our Community Integration Platform and a comprehensive suite of eCargo solutions. These include applications to meet customs and security requirements, quality optimization, as well as e-freight and mobility needs. The products and services are well known under the Cargospot, Traxon and Logitude brands.

Cargo Management Applications

The CHAMP Global Community

CHAMP serves over 200 airlines and GSAs and connects these with some 3,000 forwarders and GHAs. Our global community ranks among the largest in the industry. The size and combined expertise of the CHAMP global community allows us to leverage economies of scale to the benefit of all.

Forwarder

GHA

GHA

Forwarder

Carrier/GSA

Consignee

Shipper

Export customs

Import customs

Cargo Management Systems   Community Integration Platform   eCargo Suite (Customs & Security, Quality, Portals, Mobility, Paper-Free)

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